



# NEWSLETTER

Volume 8 Issue 3

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October 2012 - December 2012

## DIWALI GREETINGS



With gleam of Diyas and the Echo of the Chants may Happiness and Contentment fill your life. Wishes you a very happy and prosperous Diwali 2012.

## RECOGNITION & AWARDS

### National Energy Conservation Award-2012



Hon'ble President **Shri Pranab Mukherjee** presented, the "**National Energy Conservation Award-2012**" to Shri A. K. Jain, Managing Director, REIL on 14<sup>th</sup> Dec. 2012

Hon'ble President of India, **Shri Pranab Mukherjee** presented the **National Energy Conservation Award-2012** to Shri A.K. Jain, Managing Director, in Industry-General category, for its dedicated efforts in the field of Energy Management in an award ceremony held at Vigyan Bhawan, New Delhi.

The efforts have resulted in saving of 1.37 Lac units of electricity, in the year 2011-12, as compared to the year 2010-11. This has been achieved by replacing the existing manufacturing equipment with energy efficient equipment and introducing improvement in methods of manufacturing process, and in other areas, to save electricity.

On this occasion, Hon'ble Minister of State for Power, Government of India, Shri Jyotiraditya Madhavrao Scindia, Secretary (Power), Shri P. Uma Shankar, and other eminent dignitaries were also present.

The Company also received **Rajasthan Energy Conservation Award-2012**, at Jaipur.

## Best Employer Award



Shri A. K. Jain, Managing Director, REIL, receives, the "Best Employer Award - 2011", from Hon'ble Minister of Industries, Government of Rajasthan, on 06<sup>th</sup> Nov. 2012

The Company has been awarded **Best Employer Award**, for the year 2011, by Employers' Association of Rajasthan.

In a ceremony held at Hotel Clarks Amer, Jaipur, this award was presented by Hon'ble Minister of Industries, Government of Rajasthan, Shri Rajendra Pareek, to our Managing Director, Shri A. K. Jain.

## REIL PAYS DIVIDEND FOR FY 2011-12

The Company has made highest ever dividend payout to Instrumentation Limited, Kota and RIICO, Jaipur. MD, REIL handed over the dividend cheque to CMD, IL, Kota, in the gracious presence of Hon'ble Minister of Heavy Industries & Public Enterprises, Government of India and Secretary, DHI.



Shri Praful Patel, Hon'ble Minister, MoHI&PE (3<sup>rd</sup> from left), with Shri S. Sundareshan, Secretary, DHI, Shri Ambuj Sharma, Jt. Secretary, and Shri R K Singh, Jt. Secretary, on his left; and Shri A. K. Jain, MD, REIL, Shri P.M Bhardwaj, CMD, IL, Kota, to his right.

*REIL "Shaping rural India through Electronics, Energy, IT & Communication"*

MD, REIL, handed over the dividend cheque to RIICO, Jaipur in the gracious presence of Hon'ble Minister of Industries, Government of Rajasthan.



From left to right, Shri Navin Mahajan, IAS, MD, RIICO, Hon'ble Minister Shri Rajendra Pareek, Shri A. K. Jain, MD, REIL and Shri Ajay Bhargava, AGM(CP&IT), REIL

### PERFORMANCE: FY 2012-13

The third quarter of the Company closed on 31<sup>st</sup> December 2012. At the end of third quarter, the Company turnover stood at Rs. 209.4 Crore. The Renewable Energy Division and Electronics Division turnover stood at Rs.48.16 Crore and Rs.161.24 Crore respectively.

During this quarter, the Company has clocked a turnover of Rs 41.02 Crore. The Electronics Division achieved a turnover of Rs. 24.08 Crore while Renewable Energy Division achieved a turnover of Rs. 16.94 Crore.

### Achievements: Electronics Division

During this period, the Division has received major orders for DPMCU, from Milk Unions at Rajasthan, Haryana, and various units of Amul Dairy. The Division has also received orders for Electronic Milk Testers, Electronic Weighing Scale, and LactoScan from various Milk Unions of Gujarat, Andhra Pradesh, Maharashtra, Madhya Pradesh and Rajasthan. The Division has also received orders of MilkoScan FT1 and MilkoScan Minor.

The Division has also serviced order for supply of various milk testing and collection units i.e. Electronic Milk Testers, DPMCU, Smart-DPMCU, AMCU, high-end equipment during this quarter.

### Achievements: Renewable Energy Division

During this period, the Division has supplied Solar Power Systems, totaling 585 KWp capacity, to the Bharat Nirman Rajiv Gandhi Seva Kendra (BNRGSK), established at the various Gram Panchayat, as per the contract for supply of Solar PV systems at BNRGSK.

The Division continues to supply sizable numbers of SPV Home Lighting Systems, under Rural

Electrification (RE) Program, in the state of Rajasthan, deployment of which contributes in development of the state. The Company has successfully supplied and installed five numbers of 50 KWp capacity Solar Power Systems at various site in Manipur.

During the quarter, the Division has started execution of a prestigious order, received from Kerala State Electronics Development Corporation Limited, for supply, installation and commissioning of 669 KWp SPV Power Plant, at Department of Prisons, Government of Kerala.

### 12 MW AUTOMATIC SOLAR MODULE LINE



#### 12 MW automatic Module line

The 12 MW Automatic SPV module manufacturing line from M/s SPIRE, USA was installed successfully at REIL works in the month of October 2012. The training of personnel and the trial-production is under progress.

With this automatic line, SPV Modules up to 300Wp can be produced, with annual manufacturing capacity at approximately 20 MW.

### ISO 9001:2008 QUALITY SYSTEM CERTIFICATIONS

The Quality System established and implemented by the Company, has been recertified by Det Norske Veritas, for conformance to the requirements of International Standard ISO 9001:2008.



### PARTICIPATION BY REIL AT VARIOUS FORUMS:

- ❖ The Company actively participated in "6<sup>th</sup> Renewable Energy India 2012 Expo", from 7<sup>th</sup>-9<sup>th</sup> November 2012, at India Expo Centre, Greater Noida.





In the seminar at the Expo, Shri A. K. Jain, Managing Director, presented his views on **Jawahar Lal Nehru National Solar Mission – Counting the steps.**



❖ Shri A. K. Jain, Managing Director, addressed members of ASEAN (Association of South-East Asian Nations), during ASEAN-India International Workshop on co-operation in Renewable Energy, at Vigyan Bhawan, New Delhi on 5<sup>th</sup> November, 2012.



As a key speaker, he presented his views on **Technology trends in Solar Photovoltaic Systems - An overview and Strategy for Energy Access**, and threw light on the Solar Photo Voltaic scenario, its potential, opportunities, and energy security, in the state of Rajasthan.

❖ REIL participated in a one day seminar, organised by Indian Dairy Association, Rajasthan State chapter, with theme of **Food Safety Standards in India** at Rajasthan Co-operative Dairy Federation Limited, Jaipur.



Shri Jog Singh Balot, Chairman, RCDF, Shri Mukesh Sharma, IAS, Managing Director, RCDF, Shri A. K. Jain, Managing Director, REIL along with others released the Souvenir of the seminar.

❖ REIL participated in **eGov Knowledge Exchange Forum**, jointly organised by Department of Information Technology & Communication, Government of Rajasthan and Elets Technomedia Pvt. Ltd., at Udaipur. The Company also participated in the exhibition and demonstrated the Company products.



A presentation was also made on **ICT for inclusive growth.**

## STAFF ACTIVITIES

### Vigilance Awareness Week



Vigilance Awareness Week was held from 29<sup>th</sup> October to 03<sup>rd</sup> November 2012. During the week suggestions were invited from employees for improving vigilance administration and anti-corruption measures in the Company and a "Vigilance Awareness and Anti-corruption Slogan competition-2012" was also organised.

### **Celebrating the Awards**

The Company has received various awards at National and State levels. In order to recognize the efforts made by employees and motivate them to give best of their capabilities in the growth of the Company, a token gift in the form of Silver Medallion (10 gm) was distributed to all regular employees.

### **Employee welfare Programme**

The Company organized sessions on Yoga & Stress Management, for its employees, on 1<sup>st</sup> November & 2<sup>nd</sup> November, 2012, at Factory Premises.



**Stress Management Sessions in progress**

**Yoga Sessions in progress**



### **Training**

During the quarter, 49 mandays of training was organized, for employees, internally, on various aspects of management like developing skills in the filed of noting and drafting, record management, improving efficient soft skills and skill up-gradation; Leadership and Team work for excellence; Competency building for leadership role; and e-procurement.

### **Promotions**

The following were promoted w.e.f 01.10.2012

- Shri Asish Chowdhury promoted as Deputy General Manager.
- Shri Mahendra Singh promoted as Dy. Manager.
- Shri Praveen Kumar promoted as Sr. Engineer.

*The Company congratulates all the personnel, on their promotion, and wishes them a successful career ahead.*

### **Corporate Social Responsibility**

- Under Corporate Social Responsibility REIL has organized a medical camp at factory premises, for people residing in nearby community on 14.10.2012.



**Medical camp at REIL, factory premises**

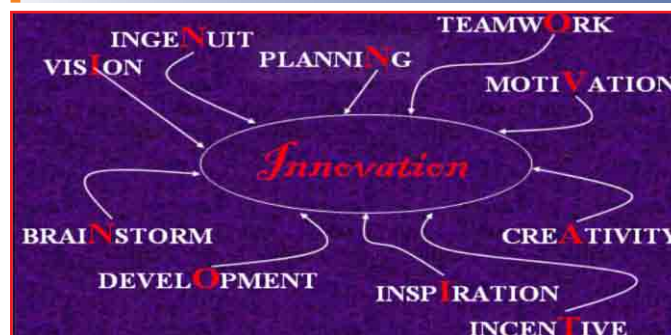
- A medical camp was also organized on 05.11.2012, for Physically Challenged students, in school run by Prayas, an NGO.



**Medical camp at school**

- REIL has signed an MoU with Utthan, an NGO, on 26.11.2012, for the supply and installation of SPV systems, towards up-gradation of knowledge and skills among users of SPV system.

### **UNDERSTANDING INNOVATION**



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